

# Choose The Right Tank Maintenance Partner Is Important

There's a lot riding on your decision

When you need tank servicing, fuel filtration, cleaning or polishing, you have thousands of choices. Some companies claim to be able to do anything you want. They all want you to think they're the best.

If you're a fuel manager or in charge of a fleet of vehicles, it's hard to keep up with the best practices of an industry that isn't in your wheelhouse. You're busy getting things done, running a business. Yet, it's important to make the right decision when a lot of money could be riding on it.

How to separate the good and reputable partners from the not-so-good ones? We've put together some of the best practice guidelines to help you choose the best one. And, since not all things are equal, we've called out the most important ones with a "Best Practice seal".



*Offers ASTM testing of fuel samples before and after, to show exactly what's wrong (and what isn't) with your fuel*



*Has multiple locations and/or the ability to cover a broad service area.*



*Combines both mechanical processes and chemical treatments in their treatment protocols (uses a "hybrid approach")*



*Doesn't make claims on their abilities that stretch the real truth (i.e. fuel polishing can turn low-sulfur diesel into ultra-low sulfur diesel; exaggerating how long the benefits of fuel polishing or tank cleaning will last)*



*Use high quality chemicals in their processes that are EPA-registered and have established track records*



*Certified by appropriate State and Federal Agencies, properly licensed and insured for fuel filtration and transportation of related materials*



*Filters fuel down to 1 micron or less as part of their regular service*



*Has an established customer base and are willing to furnish references upon request*



*Is willing and able to explain to you (the customer) how common fuel problems develop and how their processes will solve those problems*



**How does your tank maintenance partner stack up?**

**Make sure you've got the right one**

